

General Services Administration Federal Supply Service Authorized Federal Supply Schedule Price List

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www.mclanetech.com

DUNS: 080600510, Large Business

Contract Number: 47QTCA18D003Q
Schedule IT70

Period Covered by Contract: December 11, 2017-December 10, 2022

SIN: 132-51—Information Technology (IT) Professional Services

132-51—Information Technology (IT) Professional Services

- o FPDS Code D301 IT Facility Operation and Maintenance
- o FPDS Code D302 IT Systems Development Services
- o FPDS Code D306 IT Systems Analysis Services
- o FPDS Code D307 Automated Information Systems Design and Integration Services
- o FPDS Code D308 Programming Services
- o FPDS Code D310 IT Backup and Security Services
- o FPDS Code D311 IT Data Conversion Services
- o FPDS Code D316 IT Network Management Services
- o FPDS Code D399 Other Information Technology Services, Not Elsewhere Classified
- **Note 1:** All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.
- Note 2: Offertory and ordering activities are advised that the Group 70 Information Technology Schedule is
 not to be used as a means to procure services, which properly fall under the Brooks Act. These services
 include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing,
 geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an
 A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E
 Services.
- Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the
 provision of implementation, maintenance, integration, or training services in direct support of a product.
 Under such circumstances, the services must be performance by the publisher or manufacturer or one of their
 authorized agents.

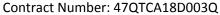




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Information for Ordering Activities Applicable to All Special Item Numbers

SBA strongly supports the participation of small business concerns in the Federal Acquisition Service. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micro purchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage! on-line shopping service (www.gsaadvantage.gov). The catalogs/pricelists, GSA Advantage! and the Federal Acquisition Service Home Page (www.gsa.gov/fas) contains information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micro purchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. Geographic Scope of Contract

Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

Overseas delivery is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

- [] The Geographic Scope of Contract will be domestic and overseas delivery.
- The Geographic Scope of Contract will be overseas delivery only.
- [X] The Geographic Scope of Contract will be domestic delivery only.

2. Contractor's Ordering Address and Payment Information

Contractor must accept the credit card for payments equal to or less than the micro-purchase for oral or written orders under this contract. The Contractor and the ordering agency may agree to use the credit card for dollar amounts over the micro-purchase threshold (See GSAR 552.232-79 Payment by Credit Card). In addition, bank account information for wire transfer payments will be shown on the invoice.

Ordering activities should use the following telephone number to obtain technical and/or ordering assistance: Dawn Ham, Email: Dawn.Ham@mclanetech.com/Phone: (254)771-6380.

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2a. Ordering Address: (Contracts)

McLane Technology Partners LLC Attn: Contracting, c/o Dawn Ham 4001 Central Pointe Parkway

Temple, TX 76504 Phone: (254) 771-6380 Fax: (254) 771-6290

Email: dawn.ham@mclanetech.com

2b. Payment Information:

EFT information check remittance address for overnight remittance only.

Bank Name: BBVA Compass

ABA#: 113010547 **Account#:** 6762470983

Mailing Address: McLane Technology Partners, LLC, PO Box 549, Temple, TX 76503

Shipping Address: McLane Technology Partners, LLC, 4001 Central Pointe Parkway, Temple,

TX 76504

3. Liability for Injury or Damage

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. Statistical Data for Government Ordering Office Completion of Standard Form 279:

Block 9: G. Order/Modification Under Federal Schedule

Block 16: Data Universal Numbering System (DUNS) Number: 080600510

Block 30: Type of Contractor – **Large Business Block 31:** Woman-Owned Small Business - **NO**

Block 37: Contractor's Taxpayer Identification Number (TIN): 81-4575221

Block 40: Veteran Owned Small Business (VOSB): **NO**

4a. CAGE Code: MTP's CAGE code is 7U4K8.

- **4b. System for Award Management (SAM):** MTP **has registered** with the System for Award Management (SAM) formerly Central Contractor Registration Database.
- 5. FOB Point: Destination.

6. Delivery Schedule

6a. Time of Delivery: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

As Negotiated Between Contractor and Ordering Agency (per SOW)

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6b. **Urgent Requirements:** When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. Discounts

Prices shown are NET Prices; Basic Discounts have been deducted.

7a. Prompt Payment: 1% - 15 days from receipt of invoice or date of acceptance, whichever is later. **NOTE:** Excludes credit card payments.

7b. Quantity: Not Applicable

7c. Dollar Volume: Not Applicable

7d. Other Special Discounts: Not Applicable

8. Trade Agreements Act of 1979, as amended

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. Statement Concerning Availability of Export Packing

Not applicable and outside the scope of the contract.

10. **Small Requirements**

The minimum dollar value of orders to be issued is \$100.00.

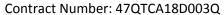
11. Maximum Order (All dollar amounts are exclusive of any discount for prompt payment.)

11a. The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000:

Special Item Number 132-51 - Information Technology Professional Services

McLane Technology Partners, LLC is permitted to receive orders in excess of the Maximum Order Limitation in accordance with 1-FSS-125 (SEP 1999), "REQUIREMENTS EXCEEDING THE MAXIMUM ORDER".

NOTE: Special ordering procedures have been established for Special Item Number (SIN) 132-51 IT Professional; refer to the Section titled "Terms and Conditions Applicable to Information Technology (IT) Professional Services" when ordering under either SIN.





12. Ordering Procedures for Federal Supply Schedule Contracts

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- **12a.** FAR 8.405-1 Ordering procedures for supplies, and services not requiring a SOW.
- **12b.** FAR 8.405-2 Ordering procedures for services requiring a SOW.

13. Federal Information Technology/Telecommunication Standards Requirements

Ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

- **13.1** Federal Information Processing Standards Publications (FIPS PUBS): Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.
- 13.2 Federal Telecommunication Standards (FED-STDS): Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Acquisition Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

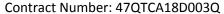
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14. Contractor Tasks / Special Requirements (C-FSS-370) (NOV 2003)

- **14a. Security Clearances:** The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- **14b. Travel:** The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub.L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. Travel in performance of a task order will only be reimbursable to the extent authorized by the ordering agency. The Industrial Funding Fee does NOT apply to travel and per diem charges.
- **14c. Certifications, Licenses and Accreditations:** As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
- **14d. Insurance:** As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.
- **14e. Personnel:** The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
- **14f. Organizational Conflicts of Interest:** Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.
- **14g. Documentation/Standards:** The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.
- **14h. Data/Deliverable Requirements:** Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.
- **14i. Government-Furnished Property:** As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- **14j. Availability of Funds:** Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.





Overtime: For professional services, the labor rates in the Schedule should not vary by virtue of the Contractor having worked overtime. For services applicable to the Service Contract Act (as identified in the Schedule), the labor rates in the Schedule will vary as governed by labor laws (usually assessed a time and a half of the labor rate).

15. Contract Administration for Ordering Activities

Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (I) Termination for the ordering activity's convenience, and (m) Termination for Cause (See 52.212-4)

16. GSA Advantage!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: Netscape). The Internet address is http://www.gsaadvantage.gov

17. Purchase of Open Market Items

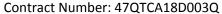
NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, only if-

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. Contractor Commitments, Warranties and Representations

18a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:





18a(1) Time of delivery/installation quotations for individual orders;

18a(2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.

18a(3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

18b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

18c. The maintenance/repair service provided is the standard commercial terms and conditions for the type of products and/or services awarded.

19. Overseas Activities

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

Not applicable

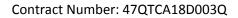
Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. Blanket Purchase Agreements (BPAs)

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

21. Contractor Team Arrangements

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.





22. Installation, Deinstallation, Reinstallation

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall receive less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act apply.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8 or 132-9.

23. Section 508 Compliance

I certify that in accordance with 508 of the Rehabilitation Act of 1973, as amended (29 U.S.C. 794d), FAR 39.2, and the Architectural and Transportation Barriers Compliance Board Electronic and Information Technology (EIT) Accessibility Standards (36 CFR 1194) General Services Administration (GSA), that all IT hardware/software/services are 508 compliant:

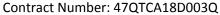
Yes	X	No

The offeror is required to submit with its offer a designated area on its website that outlines the Voluntary Product Accessibility Template (VPAT) or equivalent qualification, which ultimately becomes the Government Product Accessibility Template (GPAT). Section 508 compliance information on the supplies and services in this contract are available at the following website address (URL): www.mclanetech.com The EIT standard can be found at: www.Section508.gov/.

24. Prime Contractor Ordering From Federal Supply Schedules

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

24a:	A copy of the authorization from the ordering activity with whom the contractor has				
the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and					
24b:	The following statement: This order is placed under written authorization				
from_	dated In the event of any inconsistency between the terms and				
condit	ons of this order and those of your Federal Supply Schedule contract, the latter will				
goverr	ı .				





25. Insurance-Work On A Government Installation (Jan 1997)(Far52.228-5)

25a: The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.

25b: Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—

25b(1): For such period as the laws of the State in which this contract is to be performed prescribe; or

25b(2): Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.

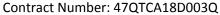
25c: The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

26. Software Interoperability

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at http://www.core.gov.

27. Advance Payments

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)





Terms and Conditions Applicable to Information Technology (IT) Professional Services (Special Item Number 132-51)

1. SCOPE

- **1a.** The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Services within the scope of this Information Technology Schedule.
- **1b.** The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. Performance Incentives I-FSS-60 Performance Incentives (April 2000)

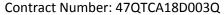
- **2a.** Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
- **2b.** The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- **2c.** Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. Order

- **3a.** Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- **3b.** All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. Performance of Services

- **4a.** The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- **4b.** The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.





4c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work (SOW) or Delivery Order. Services shall be completed in a good and workmanlike manner.

4d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

5a. The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is

delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

- **5a(1).** Cancel the stop-work order; or
- **5a(2).** Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.
- **5b.** If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-
 - **5b(1).** The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
 - **5b(2).** The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.
- 5c. If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.
- **5d.** If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

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6. Inspection of Services

In accordance with FAR 52.212-4 CONTRACT TERMS AND CONDITIONS--COMMERCIAL ITEMS (MAR 2009) (DEVIATION I - FEB 2007) for Firm-Fixed Price orders and FAR 52.212-4 CONTRACT TERMS AND CONDITIONS GOMMERCIAL ITEMS (MAR 2009) (ALTERNATE I OCT 2008) (DEVIATION I – FEB 2007) applies to Time-and-Materials and Labor-Hour Contracts orders placed under this contract.

7. Responsibilities of the Contractor

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General, may apply.

8. Responsibilities of the Ordering Activity

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.

9. Independent Contractor

All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. Organizational Conflicts of Interest

10a. Definitions.

- "Contractor" means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.
- "Contractor and its affiliates" and "Contractor or its affiliates" refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.
- An "Organizational conflict of interest" exists when the nature of the work to be
 performed under a proposed ordering activity contract, without some restriction on
 ordering activities by the Contractor and its affiliates, may either (i) result in an unfair
 competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor's or
 its affiliates' objectivity in performing contract work.

10b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders



placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. Invoices

The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. Payments

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and- Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

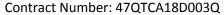
- **12a.** The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.
- **12b.** The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—
 - 12b(1) The offeror;
 - 12b(2) Subcontractors; and/or
 - 12b(3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. Resumes

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. Incidental Support Costs

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.





15. Approval of Subcontracts

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. Description of IT Professional Services and Pricing

16a. The Contractor shall provide a description of each type of IT Professional Service offered under Special Item Numbers 132-51 IT Professional Services should be presented in the same manner as the Contractor sells to its commercial and other ordering activity customers. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.

16b. Pricing for all IT Professional Services shall be in accordance with the Contractor's customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices, minimum general experience and minimum education.

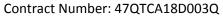
The following is an example of the manner in which the description of a commercial job title should be presented:

EXAMPLE: Commercial Job Title: System Engineer

Minimum/General Experience: Three (3) years of technical experience which applies to systems analysis and design techniques for complex computer systems. Requires competence in all phases of systems analysis techniques, concepts and methods; also requires knowledge of available hardware, system software, input/output devices, structure and management practices.

Functional Responsibility: Guides users in formulating requirements, advises alternative approaches, conducts feasibility studies.

Minimum Education: Bachelor's Degree in Computer Science

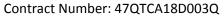






SIN 132-51 – Labor Categories Price List

SIN(s)	Service (e.g. Job Title/Task)	Price Offered to GSA (including IFF)				
		Year 1	Year 2	Year 3	Year 4	Year 5
132-51	Computer Security System Specialist I	\$119.51	\$121.90	\$124.34	\$126.83	\$129.37
132-51	Computer Security System Specialist II	\$137.90	\$140.66	\$143.47	\$146.34	\$149.27
132-51	Configuration Analyst I	\$55.16	\$56.26	\$57.39	\$58.54	\$59.71
132-51	Configuration Analyst II	\$68.95	\$70.33	\$71.74	\$73.17	\$74.63
132-51	Contract Specialist	\$87.34	\$89.08	\$90.87	\$92.68	\$94.54
132-51	Database Architect	\$91.93	\$93.77	\$95.65	\$97.56	\$99.51
132-51	Functional Analyst	\$99.29	\$101.27	\$103.30	\$105.37	\$107.47
132-51	Information Assurance Specialist I	\$91.93	\$93.77	\$95.65	\$97.56	\$99.51
132-51	Information Assurance Specialist II	\$128.71	\$131.28	\$133.91	\$136.59	\$139.32
132-51	Information Assurance Specialist III	\$147.10	\$150.04	\$153.04	\$156.10	\$159.22
132-51	Information Systems Security Analyst I	\$96.53	\$98.46	\$100.43	\$102.44	\$104.49
132-51	Information Systems Security Analyst II	\$137.90	\$140.66	\$143.47	\$146.34	\$149.27
132-51	Information Systems Security Analyst III	\$137.90	\$140.66	\$143.47	\$146.34	\$149.27
132-51	Jr. Information Security Engineer	\$110.32	\$112.53	\$114.78	\$117.07	\$119.42
132-51	Jr. Network Security Analyst	\$114.92	\$117.22	\$119.56	\$121.95	\$124.39
132-51	Program Manager - Junior	\$183.87	\$187.55	\$191.30	\$195.12	\$199.03
132-51	Program Manager - Senior	\$206.85	\$210.99	\$215.21	\$219.51	\$223.90
132-51	Programmer	\$91.93	\$93.77	\$95.65	\$97.56	\$99.51
132-51	Project Manager I	\$119.51	\$121.90	\$124.34	\$126.83	\$129.37
132-51	Project Manager II	\$137.90	\$140.66	\$143.47	\$146.34	\$149.27
132-51	Project Manager III	\$160.89	\$164.10	\$167.38	\$170.73	\$174.15
132-51	Field Service Representative II	\$78.14	\$79.71	\$81.30	\$82.93	\$84.59
132-51	Field Service Representative III	\$91.93	\$93.77	\$95.65	\$97.56	\$99.51
132-51	Information Security Engineer	\$133.30	\$135.97	\$138.69	\$141.46	\$144.29
132-51	Network Security Analyst	\$147.10	\$150.04	\$153.04	\$156.10	\$159.22
132-51	Software System Architect	\$110.32	\$112.53	\$114.78	\$117.07	\$119.42
132-51	Technical Writer	\$91.93	\$93.77	\$95.65	\$97.56	\$99.51
132-51	Test Engineer	\$91.93	\$93.77	\$95.65	\$97.56	\$99.51
132-51	Training Specialist/Instructor	\$101.13	\$103.15	\$105.21	\$107.32	\$109.46

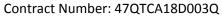






SIN 132-51 – Labor Category Educational Requirements/Functional Responsibilities

Labor Category	Educational Requirements	Functional Responsibility
Computer Security System Specialist I	BA/BS Degree or 3 years of equivalent experience in a related field.	Analyzes and defines security requirements. Designs, develops, engineers, and implements solutions to requirements. Gathers and organizes technical information about an organization's mission goals and needs, existing security products, and ongoing programs. Performs risk analysis, which include risk assessment.
Computer Security System Specialist II	BA/BS Degree or 3 years of equivalent experience in a related field.	Analyzes and defines security requirements for issues. Designs, develops, engineers, and implements solutions to requirements. Responsible for the implementation and development. Gathers and organizes technical information about an organization's mission goals and needs, existing security products, and ongoing programs. Performs risk analyses, which include risk assessment. Provides daily supervision of, and direction to, staff.
Configuration Analyst I	BA/BS Degree or 4 years' experience may be substituted for each year of education.	Familiar with standard concepts, practices, and procedures within a particular field. Relies on experience and judgment to plan and accomplish goals. Performs a variety of tasks. Typically reports to a department head. Functional Responsibility: Designs, implements, and supports data warehousing. Implements business rules via stored procedures, middleware, or other technologies. Defines user interfaces and functional specifications. Responsible for verifying accuracy of data and the maintenance and support of the data warehouse.
Configuration Analyst II	BA/BS Degree or 4 years' experience may be substituted for each year of education.	Familiar with standard concepts, practices, and procedures within a particular field. Relies on experience and judgment to plan and accomplish goals. Performs a variety of tasks. Typically reports to a department head. Functional Responsibility: Designs, implements, and supports data warehousing. Implements business rules via stored procedures, middleware, or other technologies. Defines user interfaces and functional specifications. Responsible for verifying accuracy of data and the maintenance and support of the data warehouse.
Contract Specialist	BA/BS Degree or 4 years' experience may be substituted for each year of education.	Performs a variety of tasks. Works under the general supervision of Contract Manager. A wide degree of creativity and latitude is expected. Plans and directs all the aspects of an organization's contract administration function. Creates, writes, negotiates, and reviews all contracts. Works with the Business Development team in establishing agreements that reflect the interest of partners and the company. Ensures contract performance and writes or rewrites contracts a necessary. Works closely with legal to develop proposals, oversee preparation, and monitor progress.
Database Architect	BA/BS Degree or 5 years' experience may be substituted for each year of education.	Serves as a technical expert in areas relevant to the project. Must demonstrate experience in conducting analysis and developing solutions and in the application of information technology. Produces and reviews technical documentation reflecting detailed knowledge of specific technical area. Recommends measures to improve methods, performance, and quality of product or service, and suggests changes to increase efficiency. Industry certification is desirable.
Functional Analyst	BA/BS Degree or	Reviews, analyzes, and evaluates business systems and user needs. Formulates systems to parallel overall business strategies. Writes

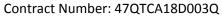




Labor Category	Educational Requirements	Functional Responsibility
3.7	4 years' experience may be substituted for each year of education.	detailed description of user needs, program functions, and steps required to develop or modify computer programs. Familiar with relational database concepts, and client-server concepts. Relies on experience and judgment to plan and accomplish goals.
Information Assurance Specialist I	BA/BS Degree or 4 years' experience may be substituted for each year of education.	Services performed include, but are not limited to, designing, developing, engineering, and implementing integrated security system solutions that will ensure proprietary/confidential data and systems are protected. Gathers and organizes technical information about an organization's mission goals and needs, existing security products, and ongoing programs in computer security in the strategic design process to translate security and business requirements into technical designs. Configures and validates secure systems; tests security products and systems to detect security weakness. Conducts regular audits to ensure that systems are being operated securely, and computer security policies and procedures are being implemented as defined in security plans. Duties include architecture design, system/network analysis, vulnerability and risk assessments, and security assessment of hardware and software. Performs duties on tasks that require expertise in firewall, cyber, cloud computing, implementation/configuration, physical security analysis of facilities, security assessment/risk analysis, security design of local area networks and wide area networks, security analysis of network operating systems and applications, continuity of operations, planning, policy development and disaster recovery. In general, work complexity and responsibility will be greater at higher levels.
Information Assurance Specialist II	BA/BS Degree or 4 years' experience may be substituted for each year of education.	Services performed include, but are not limited to, designing, developing, engineering, and implementing integrated security system solutions that will ensure proprietary/confidential data and systems are protected. Gathers and organizes technical information about an organization's mission goals and needs, existing security products, and ongoing programs in computer security in the strategic design process to translate security and business requirements into technical designs. Configures and validates secure systems; tests security products and systems to detect security weakness. Conducts regular audits to ensure that systems are being operated securely, and computer security policies and procedures are being implemented as defined in security plans. Duties include architecture design, system/network analysis, vulnerability and risk assessments, and security assessment of hardware and software. Performs duties on tasks that require expertise in firewall, cyber, cloud computing, implementation/configuration, physical security analysis of facilities, security assessment/risk analysis, security design of local area networks and wide area networks, security analysis of network operating systems and applications, continuity of operations, planning, policy development and disaster recovery. In general, work complexity and responsibility will be greater at higher levels.
Information Assurance Specialist III	BA/BS Degree or 4 years' experience may be substituted for each year of education.	Services performed include, but are not limited to, designing, developing, engineering, and implementing integrated security system solutions that will ensure proprietary/confidential data and systems are protected. Gathers and organizes technical information about an organization's mission goals and needs, existing security products, and ongoing programs in computer security in the strategic design process to translate security and business requirements into technical designs. Configures

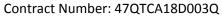


Labor Category	Educational Requirements	Functional Responsibility
category	Requirements	and validates secure systems; tests security products and systems to detect security weakness. Conducts regular audits to ensure that systems are being operated securely, and computer security policies and procedures are being implemented as defined in security plans. Duties include architecture design, system/network analysis, vulnerability and risk assessments, and security assessment of hardware and software. Performs duties on tasks that require expertise in firewall, cyber, cloud computing, implementation/configuration, physical security analysis of facilities, security assessment/risk analysis, security design of local area networks and wide area networks, security analysis of network operating systems and applications, continuity of operations, planning, policy development and disaster recovery. In general, work complexity and responsibility will be greater at higher levels.
Information Systems Security Analyst I	BA/BS Degree or 4 years' experience may be substituted for each year of education.	Performs information system security activities for government and commercial clients. Interfaces directly with clients to identify requirements. Fully characterizes information system security environments, including system connectivity, in terms of administrative, technical and organizational factors and develops risk management alternatives for securing information assets. Develops and applies advanced methods, theories and research techniques in the solution of security environment requirements and problems. Plans, conducts and technically directs projects or major phases of significant projects, coordinating the efforts of technical and support staff in the performance of assigned duties. Reviews information systems security environments to include all aspects of physical, technical and administrative security issues. Develops client-specific information system risk-management alternatives and implementation plans. Provides information system security training to other employees and performs oversight of all task-specific activities such as document preparation, writing, methodologies, etc. Evaluates government and commercial policies, manuals, regulations and other documents for relevance to information security management issues and ongoing efforts. Provides work leadership to lower level employees. Performs other duties, as assigned.
Information Systems Security Analyst II	BA/BS Degree or 4 years' experience may be substituted for each year of education.	Performs information system security activities for government and commercial clients. Interfaces directly with clients to identify requirements. Fully characterizes information system security environments, including system connectivity, in terms of administrative, technical and organizational factors and develops risk management alternatives for securing information assets. Develops and applies advanced methods, theories and research techniques in the solution of security environment requirements and problems. Plans, conducts and technically directs projects or major phases of significant projects, coordinating the efforts of technical and support staff in the performance of assigned duties. Reviews information systems security environments to include all aspects of physical, technical and administrative security issues. Develops client-specific information system risk-management alternatives and implementation plans. Provides information system security training to other employees and performs oversight of all task-specific activities such as document preparation, writing, methodologies, etc. Evaluates government and commercial policies, manuals, regulations and other documents for relevance to information security management



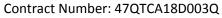


Labor Category	Educational Requirements	Functional Responsibility
		issues and ongoing efforts. Provides work leadership to lower level
Information Systems Security Analyst III	BA/BS Degree or 4 years' experience may be substituted for each year of education.	Performs information system security activities for government and commercial clients. Interfaces directly with clients to identify requirements. Fully characterizes information system security environments, including system connectivity, in terms of administrative, technical and organizational factors and develops risk management alternatives for securing information assets. Develops and applies advanced methods, theories and research techniques in the solution of security environment requirements and problems. Plans, conducts and technically directs projects or major phases of significant projects, coordinating the efforts of technical and support staff in the performance of assigned duties. Reviews information systems security environments to include all aspects of physical, technical and administrative security issues. Develops client-specific information system risk-management alternatives and implementation plans. Provides information system security training to other employees and performs oversight of all task-specific activities such as document preparation, writing, methodologies, etc. Evaluates government and commercial policies, manuals, regulations and other documents for relevance to information security management issues and ongoing efforts. Provides work leadership to lower level employees. Performs other duties, as assigned.
Jr. Information Security Engineer	BA/BS Degree or 4 years' experience may be substituted for each year of education.	Analyzes and defines security requirements for information protection. Defines and develops security policies. Analyzes the sensitivity of information, performs vulnerability and risk assessments based on the defined sensitivity and information flow.
Jr. Network Security Analyst	BA/BS Degree or 4 years' experience may be substituted for each year of education.	Analyzes and defines security requirements for local and wide area networks. Designs, develops, engineers, and implements solutions that meet network security requirements. Responsible for integration and implementation of the network security solution. Performs vulnerability/risk analyses of computer systems and applications during all phases of the system development life cycle.
Program Manager - Junior	BA/BS Degree or 4 years' experience may be substituted for each year of education.	Serves as the contractor's authorized interface with the Contracting Officer's Representative (COR), Government management personnel, and customer agency representatives. Responsible for formulating and enforcing work standards, assigning contractor schedules, reviewing work discrepancies, supervising contractor personnel, and communicating policies, purposes, and goals of the organization to subordinates. Specialized experience includes: project development from inception to deployment, expertise in the management and control of funds and resources using complex reporting mechanisms, demonstrated capability in managing multitask contracts and/or subcontracts of various types and complexity. General experience includes increasing responsibilities in information systems design and/or management.
Program Manager - Senior	BA/BS Degree or 4 years' experience may be substituted	Provides in-depth knowledge on specific subject areas to develop requirements, training material and doctrine. Comprehensive understanding and working knowledge of the business aspect in a particular industry. Performs business and technical functions, assists the





Labor Category	Educational Requirements	Functional Responsibility
	for each year of education.	team in requirements, validation and design. Specialized experience includes: project development from inception to deployment, expertise in the management and control of funds and resources using complex reporting mechanisms, demonstrated capability in managing multitask contracts and/or subcontracts of various types and complexity. General experience includes increasing responsibilities in information systems design and/or management.
Programmer	BA/BS Degree or 4 years' experience may be substituted for each year of education.	Performs routine programming assignments that do not require highly skilled background experience. Maintains and modifies routine programs. Works per specifications. Makes approves changes by amending program flow charts, developing detailed processing logic and coding changes. Confers with user representatives to gain an understanding of each situation. Uses judgment in selecting among authorized procedures and making recommendations to supervisors. Generally, performs under routine supervision.
Project Manager I	BA/BS Degree or 4 years' experience may be substituted for each year of education.	Performs day-to-day management of delivery order projects, from original concept through final implementation. Utilizes proven skills in those technical areas addressed by the delivery order to analyze new and complex project related problems and create innovative solutions involving financial management, scheduling, technology, methodology, tools, and solution components. Organizes, directs, and coordinates the planning and production of all activities associated with assigned delivery order projects. Defines project scope and objectives including developing detailed work plans, schedules, project estimates, resource plans, status reports, and project and financial tracking and analysis. Conducts project meetings and ensures quality standards. Provides technical and strategic guidance to project team and reviews project deliverables. In general, work complexity and responsibility will be greater at higher levels.
Project Manager II	BA/BS Degree or 4 years' experience may be substituted for each year of education.	Performs day-to-day management of delivery order projects, from original concept through final implementation. Utilizes proven skills in those technical areas addressed by the delivery order to analyze new and complex project related problems and create innovative solutions involving financial management, scheduling, technology, methodology, tools, and solution components. Organizes, directs, and coordinates the planning and production of all activities associated with assigned delivery order projects. Defines project scope and objectives including developing detailed work plans, schedules, project estimates, resource plans, status reports, and project and financial tracking and analysis. Conducts project meetings and ensures quality standards. Provides technical and strategic guidance to project team and reviews project deliverables. In general, work complexity and responsibility will be greater at higher levels.
Project Manager III	BA/BS Degree or 4 years' experience may be substituted for each year of education.	Performs day-to-day management of delivery order projects, from original concept through final implementation. Utilizes proven skills in those technical areas addressed by the delivery order to analyze new and complex project related problems and create innovative solutions involving financial management, scheduling, technology, methodology, tools, and solution components. Organizes, directs, and coordinates the planning and production of all activities associated with assigned delivery order projects. Defines project scope and objectives including developing detailed work plans, schedules, project estimates, resource plans, status reports, and project and financial tracking and analysis. Conducts project





Labor Category	Educational Requirements	Functional Responsibility
		meetings and ensures quality standards. Provides technical and strategic guidance to project team and reviews project deliverables. In general, work complexity and responsibility will be greater at higher levels.
Field Service Representati ve II	Associates Degree or 2 years' experience may be substituted for each year of education.	Use functionality and technical knowledge to support mobile and on-site support and training needs, as well as provide technical and logistics consulting services. Requires thorough understanding of current state-of-the-art devices and the capability to effectively troubleshoot the most complex product equipment. Working knowledge of appropriate processes encountered in assigned fields. Background in computer applications and operating systems. Functional Requirements: Provides technical support to customers by performing the installation and servicing of systems/products both old and new. Installs and services systems/products and accessories with minimal technical assistance and without direct supervision. Handles service-related customer relation problems and maintains customer confidence through demonstrated technical experience. Maintains detailed records of service visits, including technical problems encountered, correction to those problems, and provides training. Performs other related duties as assigned.
Field Service Representati ve III	BA/BS Degree or 4 years' experience may be substituted for each year of education.	Use functionality and technical knowledge to support mobile and on-site support and training needs, as well as provide technical and logistics consulting services. Requires the capability to effectively troubleshoot the most complex product equipment. Working knowledge of appropriate processes encountered in assigned fields. Background in computer applications and operating systems. Functional Requirements: Provides technical support to customers by performing the installation and servicing of systems/products both old and new. Installs and services systems/products and accessories with minimal technical assistance and without direct supervision. Handles service-related customer relation problems and maintains customer confidence through demonstrated technical experience. Maintains detailed records of service visits, including technical problems encountered, correction to those problems, and provides training. Performs other related duties as assigned.
Information Security Engineer	BA/BS Degree or 4 years' experience may be substituted for each year of education.	Analyzes and defines security requirements for information protection. Defines and develops security policies. Analyzes the sensitivity of information, performs vulnerability and risk assessments based on defined sensitivity and information flow.
Network Security Analyst	BA/BS Degree or 4 years' experience may be substituted for each year of education.	Analyzes and defines security requirements for local and wide area networks. Designs, develops, engineers, and implements solutions that meet network security requirements. Responsible for integration and implementation of the network security solution. Performs vulnerability/risk analyses of computer systems and applications during all phases of the system development life cycle.
Software System Architect	BA/BS Degree or 4 years' experience may be substituted for each year of education.	Must have detailed knowledge of modern software development processes, to include object-oriented development and use of tools, and how to apply them to software application program development. Must provide detailed technical support for software development programs with minimal management supervision. Must be capable of translating operational requirements into detailed software/system requirements. Must be capable of integrating COTS products into software/system



Labor	Educational	Functional Responsibility
Category	Requirements	· · ·
		architectures. Must be able to rapidly understand the use of tools and technologies and integrate them into existing products and processes. Must have knowledge of distributed systems, and issues regarding database replication and distribution for distributed systems. Must be capable of providing technical direction to design and development teams, and monitoring progress and productivity using metrics. Additionally, must have a general understanding of communications protocols, and can quickly understand the Army Technical Architecture guidelines. Must have excellent interpersonal skills, to include the ability to work on multi-functional teams, as well as proven verbal and written communications skills. Must have demonstrated ability to lead large (5 or more people) design and development teams, providing them technical direction and monitoring progress with metrics, with minimal management supervision. Must have advanced knowledge of modern software development processes and tools, with repeated track record of applying them to programs.
Technical Writer	Associates Degree in related field or 2 years' experience may be substituted for each year of education.	Assists in collecting and organizing information for preparation of user manuals, training materials, installation guides, proposals, and reports. Edits functional descriptions, system specifications, user manuals, special reports, and any other customer deliverables and documents.
Test Engineer	BA/BS Degree or 2 years' experience may be substituted for each year of education.	Provides in-depth knowledge on specific subject areas to develop requirements, training material and doctrine. Comprehensive understanding and working knowledge of the business aspect in the industry. Performs business and technical functions, assists the team in requirements, validation and design.
Training Specialist/Ins tructor	Associates Degree in related field or 2 years' experience may be substituted for each year of education.	Conducts the research necessary to develop and revise training courses and prepares appropriate training catalogs. Prepares all instructor materials (course outline, background material, and training aids). Prepares all student materials (course manuals, workbooks, handouts, completion certificates, and course critique forms). Trains personnel by conducting classroom courses, workshops, and seminars.



Small Business Participation Procurement Programs

PREAMBLE

McLane Technology Partners, LLC provides commercial services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrates our support for awarding contracts and subcontracts to small business concerns.

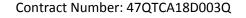
To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact: Dawn Ham; Phone: 254-771-6380; email: dawn.ham@mclanetech.com.





Suggested Blanket Purchase Agreement (BPA) Template:

(Insert Customer Name)

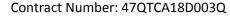
BEST VALUE BLANKET PURCHASE AGREEMENT FEDERALSUPPLY SCHEDULE

In the spirit of the Federal Acquisition Streamlining Act (ordering activity) and (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s).

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures					
		_			_
Ordering Activity	Date		Contractor	Date	

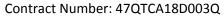




BPA NUMBER

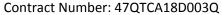
Pursuant to GSA Federal Supply Schedule Contract Number(s), Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

(1)	The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:		
(2)	MODELNUMBER/PART NUMBER	_	*SPECIAL BPA DISCOUNT/PRICE
	Delivery: DESTINATION		DELIVERYSCHEDULES / DATES
	The ordering activity estimates, but on ough this agreement will be	_	arantee that the volume of purchases
(4)	This BPA does not obligate any funds	5.	
(5)	This BPA expires onearlier.	or at the e	nd of the contract period, whichever is
(6)	The following office(s) is hereby authorized to place orders under this BPA:		
	OFFICE	_	POINT OF CONTACT
(7)	Orders will be placed against this BP	- A via Electr	onic Data Interchange (EDI), FAX, or paper.
(8)	Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:		
	(a) Name of Contractor;(b) Contract Number;(c) BPA Number;(d) Model Number or National Stock	: Number (I	NSN);





- (e) Purchase Order Number;
- (f) Date of Purchase;
- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
- (h) Date of Shipment.
- (9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.
- (10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.





Basic Guidelines for Using "Contractor Team Arrangements"

Federal Supply Schedule Contractors may use "Contractor Team Arrangements" (see FAR 9.6) to provide solutions when responding to an ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract. Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements. Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customer's needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules "Team Solution" to meet the customer's requirement.
- Customers make a best value selection.